



The Bronch Tech Advantage



1. Bronch Tech negates the need for loaners and management of loaner inventory.

Bronch Tech can fix 90% of the problems that arise with scopes the SAME DAY we get the scope. For major repairs, Bronch Tech will fix them in 3-5 days.

VS.

Manufacturers' repair facilities will fix minor repairs in 7-10 days and major repairs in 14-30 days.

2. Bronch Tech provides a lowest price guarantee.

On average, Bronch Tech is 85% less expensive than the manufacturer.

VS.

Manufacturers' repair facilities often choose not to repair the endoscope and kick it to "overhaul" status, which can be very costly to the hospital.

3. Bronch Tech follows strict quality assurance standards.

Bronch Tech is an ISO 13485:2003 company registered in medical device repair. Bronch Tech is the only scope repair facility in the nation that has undergone this rigorous quality assurance certification process in order to provide the highest quality repairs to the customer.

VS.

Manufacturers' repair facilities choose not to meet top quality standards for their repair services.

4. Bronch Tech provides Saturday services.

Bronch Tech is the only repair facility that works on Saturday. Ship a scope to us Friday night, Bronch Tech will fix it on Saturday and have it back in your suite Monday morning.

VS.

Manufacturers' repair facilities take the day off. Adding another day to the repair turnaround time and leaving you another day without your scope.

5. Bronch Tech offers contact hours to nurses through on-site educational courses at no charge to the individual or hospital.

Bronch Tech recognizes the importance of continuing education for nurses. Bronch Tech offers a variety of FREE educational services at the convenience of the individual or organization.

VS.

Manufacturers' repair facilities offer continuing education courses at set times and locations. These classes have fees associated with them.

6. Bronch Tech provides continuous repair processes on products classified by the OEM as "obsolete/out-of-service".

At Bronch Tech, there is no such thing as an obsolete endoscope. Bronch Tech will continue to repair your endoscopes as long as you continue to use them.

VS.

Manufacturers' repair facilities designate endoscopes as obsolete and will stop repairing them to increase sales of newer models.

7. Bronch Tech has a strong customer service oriented focus.

Call Bronch Tech and you will always get a live voice to answer all your questions.

VS.

Anytime you call a manufacturers' repair facility, you deal with the hassle of an automated system.